With winter behind us, spring is in the air and the days are getting warmer. The past few months have seen many exciting things happening at LATICRETE Australia. For one, we are excited to share the new look and design of our newsletter!

The team at LATICRETE Australia have said farewell to Neil Warden, LATICRETE Australia National Sales Manager. The LATICRETE team wish Neil everything of the very best in his new venture!

With goodbyes, come welcomes — and we extend a very warm LATICRETE welcome to our new National Sales Manager, Ross McNeil.

Special congratulations to a LATICRETE employee, Joe Tabone on his marriage to Shelby. We send best wishes on this wonderful and exciting journey, as you build your new lives together.

Also featured is our Technical Services Manager’s article, Do’s and Don’ts of Grouting with SPECTRALOCK® PRO Premium Grout*, Tips for tiling and grouting in hot weather, our specialised brochure on Pool, Spa and Fountain Tiling Installation systems, and a few Australian projects from the last quarter. LATICRETE is committed to training and education, and we feature TAFE, Trade Events and in-store training with LATICRETE stockists. We highlight projects and installers who have received Australian awards for their work!

We look forward to the upcoming, busy season before the team at LATICRETE Australia take a break over the Christmas period. Be sure to note the important dates as provided in our 2018 Holiday Schedule and reopen dates for 2019.

We hope you enjoy reading this issue which will now be published on a quarterly basis. If there is a topic you would like added to the newsletter, please let us know — you can email me directly: etschannen@laticrete.com.au

Make sure you’re up to date with all things LATICRETE by following us on Facebook and Instagram.

For Technical Support, or to chat with us about your next project, call LATICRETE on 1800 331 012 or email: sales@laticrete.com.au

Thank you for your continued support to LATICRETE.

Happy Reading!

Emma Tschannen
LATICRETE Australia General Manager

* United States Invention Patent No.: 6881768 (and other Patents)
ANNOUNCEMENT
LATICRETE AUSTRALIA APPOINTS NATIONAL SALES MANAGER

September 10th, 2018 LATICRETE® Australia, a global manufacturer and leader of premium installation and finishing systems for the building industry, announced Ross McNeil has been appointed to the position of National Sales Manager of LATICRETE Australia.

Ross McNeil will be reporting directly to Emma Tschannen, LATICRETE Australia, General Manager.

“With a wealth of senior sales management experience within the building and construction industry, Ross has developed and implemented successful sales initiatives and strategies across multiple industrial, commercial and retail construction channels. Ross has 23 years sales management experience within the technical and specification, architectural and trade sectors, specialising in the building and construction industry. This makes Ross a perfect fit for the Australian team” according to Emma Tschannen.

As the National Sales Manager, Ross will focus on developing sales strategies and formulating business plans, while driving LATICRETE forward in Australia.

As a West Australian, Ross is a passionate fan of the AFL but also enjoys a variety of other sports, including rugby league and union, basketball, motorsports and golf.

On weekends when Ross is not driving his teenagers around, he is working on his renovation project in the southern suburbs of Queensland.

Ross can be contacted on:
Mobile: +61 418 364 758
Email: rmcneil@laticrete.com.au

Ross McNeil, LATICRETE Australia National Sales Manager.
HYDRO BAN®

The ultimate in load bearing waterproofing/crack isolation membrane.

HYDRO BAN® is a thin, load bearing waterproofing/crack isolation membrane that DOES NOT require the use of fabric in the field, coves or corners. HYDRO BAN is a single component, self-curing liquid polymer that forms a flexible, seamless waterproofing membrane that bonds directly to a wide variety of substrates. HYDRO BAN is a certified low VOC emitting product. HYDRO BAN is extensible Class 3 membrane suitable for immersed installations, internal wet areas and external above ground use.

KEY FEATURES
- Meets and exceeds the requirements of AS4858 and AS4654.1 for a Class 3 Membrane
- Thin; only 0.5 mm - 0.9 mm thick when cured
- Anti-fracture protection of up to 3 mm over shrinkage and other non-structural cracks
- “Extra Heavy Service” rating per TCNA performance levels (RE: ASTM C627 Robinson Floor Test)
- IAPMO approved
- Contains antimicrobial product protection
- Safe - no solvents and non-flammable

PACKAGING:
- **Mini Unit**
  - NOW AVAILABLE: 3 x 4 L pails of liquid packed in a carton; 32 cartons per pallet.
  - Approximate coverage is 4.8 m² per pail.
- **Commercial Unit**
  - 15 L pails of liquid; 36 units per pallet.
  - Approximate coverage is 18 m² per pail.

Contact us to arrange a FREE sample.
Call 1800 331 012 or email: sales@laticrete.com.au

HYDRO BAN features rapid drying time for a faster time to tile, and changes colour from a light sage to an olive green when cured.
OUR COMMITMENT TO TRAINING

LATICRETE SUPPORTS TRAINING

LATICRETE is committed to educating and providing technical support. The last few months, LATICRETE Australia Technical Sales Reps continue in our commitment to educate and support the tile, stone and flooring industry.

STOCKIST TRAINING

LATICRETE Technical Sales Reps have spent time with stockists to train and support them in becoming LATICRETE champions at their branches. Time was spent training many stores including Amber Dubbo, Amber Coffs Harbour, Glennon Tiles, Mudgee Tile Centre, Amber Southern Highlands, and Amber St George. Products of focus were SPECTRALOCK® PRO Premium Grout*, HYDRO BAN®, HYDRO BAN Fillet & Sealant, PERMACOLOR® Grout and 315 Super Floor & Wall Adhesive.

*United States Invention Patent No.: 6881768 (and other Patents)
TAFE TRAINING

LATICRETE supports and assists TAFE facilities in developing and educating students to gain a better understanding of the ceramic tile and stone industry.

LATICRETE Reps in NSW spent the day at the Yallah TAFE focusing on screeding materials and the benefit of latex fortification into factory prepared screeds, along with understanding substrate preparation to ensure quality in long lasting installations.

At Randwick TAFE, NSW, students discussed classifications of adhesives, and were actively hands-on with practical learning, with the opportunity to mix and use a range of LATICRETE adhesives.

In QLD LATICRETE spent multiple days at SkillsTech TAFE in Acacia Ridge providing training about slurry bond coats, using latex admix in sand/cement screeds, and waterproofing.

LATICRETE supports and assists TAFE facilities in developing and educating students to gain a better understanding of the ceramic tile and stone industry.
LATICRETE has provided the technology, products and experience to make innovative, permanent installations for tile and stone. LATICRETE offers a dedication to quality and training that results in globally proven solutions for virtually every application.

**TRAINING IN VIC:** LATICRETE held a waterproofing training seminar at Superb Tiles Mitcham, VIC, where participants had the opportunity to learn about the regulations, standards and contractor responsibilities, as well as gain hands-on experience with HYDRO BAN® waterproofing membrane.

**TRAINING IN NSW:** Amber Tiles stores, including Amber Tamworth, Amber Coffs Harbour and Amber Port Macquarie attendees had the opportunity to gain a better understanding of LATICRETE products including HYDRO BAN®, MVIS™ Veneer Mortar, and SPECTRALOCK® PRO Premium Grout*.

**TRADE EVENTS IN QLD:** LATICRETE QLD Reps were at Reece Irrigation Cairns discussing LATICRETE Systems & Warranties. Tradies also got to demo with HYDRO BAN® and 335 Premium Flexible Adhesive.

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*United States Invention Patent No.: 6881768 (and other Patents)
SOME DO’S AND DON’TS OF GROUTING WITH SPECTRALOCK® PRO PREMIUM GROUT®

The use of epoxy grouts has grown at quite a rapid rate over the last 20 years due to its superior performance, ease of use and impressive range of designer colours.

It has really found a niche in residential installations; a long way from its specialised industrial come commercial beginnings. It’s normal to see a swimming pool, bathrooms, kitchen and other areas of a house, all done with SPECTRALOCK® PRO Premium Grout®. They simply look and perform better than cementitious grouts and consumers know it and want it. So resistance to it appears futile under the mounting consumer pressure and if you don’t want to do the job because you are not familiar with it, others will gladly take the project on. The installation of SPECTRALOCK PRO Premium is really very easy and any comparison to the installation of epoxies of the past is mistaken.

So perhaps I should run through some of the Do’s and the Don’ts of installing SPECTRALOCK PRO Premium Grout that may help you; change your mind, avoid problems and dispel some of the misconceptions of epoxies of the past.

1. SPECTRALOCK PRO Premium is an innovation in epoxy grout that totally changes the installation process to make it simple and easy to use. It is not the same as other epoxies so don’t associate it with installation issues of the past with those products.
2. Do samples with the selected grout and tile to ensure the customers’ expectations are meet. Do check to see, if soft tile surfaces or metals are not scratched by the grout. Do also check to see if porous tiles need further surface treatment prior to grouting.
3. Do check to ensure you have sufficient product to complete the project. Do check to make sure you have the same batch of Part C powder. If you are unable to procure sufficient powder of the same batch, mix all the Part C powder to even the batching for the part of the work you are doing.
4. Be organised and have all the installation tools, pails, sponges, clean water and the like at hand and ready to use. Make sure you have a proper epoxy grout float.
5. Do condition the surface and grout prior to use. Don’t grout hot or cold tile with un-conditioned grout.
6. Do clean down tile and joint work. Don’t grout joints with spacers, excess adhesive, debris and the like in them. Clean them and ensure sufficient depth for the grout before you start.
7. Do read the instructions and call LATICRETE if you have any questions or concerns.
8. Unlike grouts of the past, you will have time to work with it. In fact, you will have 80 minutes at 21 degrees C. So you Don’t have to rush the installation process, a concept some installers have trouble grasping.
9. After the joints are packed, Do remove as much of the grout as you can with the grout float and allow it to set up before continuing the work. You will see the grout lose its sheen and firm up to the touch.
10. Do change water regularly. Don’t use excess water in the clean-up. Do ring sponges nearly dry and use in diagonal strokes to clean. Do turn the sponge after every stroke. Do this for each cleaning operation.
11. Do check to ensure you have removed all traces of grout from the tile face and Do ensure the work is protected whilst curing.
12. Do download and review our product data sheet DS-1191 and technical data sheet TDS1008.

SOME DO’S AND DON’TS OF GROUTING WITH SPECTRALOCK® PRO PREMIUM GROUT®

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At LATICRETE, we are committed to ensure you have a positive experience with SPECTRALOCK PRO Premium Grout and other products for that matter. We encourage you to take up our offer of product training so you can become an epoxy grout professional! We conduct full accreditation courses. Call us on 1800 331 012 or email: technicalservice@laticrete.com.au to book a seat.

*United States Invention Patent No.: 6881768 (and other Patents)
PORTLAND CEMENT mortars are often permanently damaged when subject to hot, dry temperatures or desert climates immediately after installation. To ensure the best installation of your projects over the hotter months there is a simple rule to follow when an installation is subjected to high temperatures:

1. Stir latex additives thoroughly before mixing with thin-sets, grouts, plasters, stuccos and other Portland cement mortars.

2. Dampen or wet down substrate surfaces to not only clean the area, but to lower the temperature and lower the absorption rate of the substrate. Sweep off excess water just before mortar is applied. This step will extend the working time of the installation materials.

3. Stir latex additives thoroughly before mixing with thin-sets, grouts, plasters, stuccos and other Portland cement mortars.

4. Due to the rapid rate of moisture loss and Portland cement dehydration at temperatures >32°C, cover installations with polyethylene sheeting for 1-2 days to allow curing at a more normal rate.

5. Low humidity also accelerates the curing process.

6. Tent off or provide shade when working in direct sunlight.

7. Work during cooler periods of the day (e.g. early morning).

Click here to read/download the brochure.

HOT WEATHER TILING AND GROUTING

Things are going to start heating up here in Australia, so it’s coming in to summer, so it’s important to be well prepared on the jobsite.

Portland cement tile-setting beds, thin-set mortars, cement plasters and stuccos are often permanently damaged when subject to hot, dry temperatures or desert climates immediately after installation. To ensure the best installation of your projects over the hotter months there is a simple rule to follow when an installation is subjected to high temperatures:

The 8°C Rule — for every 8°C above 21°C, Portland cement and epoxy based materials take half as long to cure.

GENERAL TIPS FOR WORKING IN HOT TEMPERATURES:

1. For best results, always ship and store installation materials at 5°C — 32°C to extend the shelf life and working time. Do not store products in direct sunlight. If installation materials are too warm, they should be cooled to the specified temperature range for that specific product.

2. Stir latex additives thoroughly before mixing with thin-sets, grouts, plasters, stuccos and other Portland cement mortars.

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Click here to read more.

POOL, SPA & FOUNTAIN TILING SYSTEMS BROCHURE

The LATICRETE Pool, Spa & Fountain Tiling Systems brochure provides an overview of tile & stone installation materials to facilitate your selection of appropriate waterproofing, adhesives, mortars, grouts and sealants. The LATICRETE Systems available are from job proven LATICRETE tile installation projects which have been successfully installed around the world for over 60 years.

Click here to read/download the brochure.

www.laticrete.com.au

United States Invention Patent No.: 6881768 (and other Patents)
There is a very simple and inexpensive test to determine if the stone, Saltillo tile or cement-based grout is currently sealed, or if it even requires a sealer.

Water Test: The quick and easy test is performed with water and can provide valuable information about the current state of the stone or grout surface.

1. Apply water in a few different areas of the stone and/or grout
2. Make each application of water approximately 25mm wide
3. Roughly measure the size of the circle of water without making contact with the water. Make a notation as to the size of each application of water
4. Place a drinking glass over each application of water to protect from evaporation
5. Let sit undisturbed for 20 min

6. After 20 minutes remove the glass’s and observe the results:
   a) No change: If the water appears the same as when it was applied and the water measures the same diameter, then a sealer is already present or the stone is very dense and does not need a sealer.
   b) Slight change: If the water is still present in a bead but appears to be absorbing into the surface then a sealer may already be present but requires resealing, or, the stone is not sealed and is dense enough to allow for the slow absorption of water
   c) Complete change: If the water is completely absorbed into the surface and the spot appears to have grown in size then the stone is not sealed and the use of a high quality sealer (e.g. STONETECH® BulletProof® Sealer, STONETECH Heavy Duty Sealer, STONETECH Impregnator Pro® Sealer, etc.) is strongly recommended.

Determining if a stone is sealed is an important question which must be answered prior to considering the application of a new sealer treatment. Realizing if an unsealed stone surface will be able to accept a sealer is also important in determining how to move forward.

For more information click here to read Technical Data Sheet TDS-1261.
Click here to read more.
AUSTRALIA PROJECTS

FEATURED PROJECTS

Featured projects across Australia where LATICRETE installation materials have been used in the last couple of months. Some of the projects have been completed and some are ongoing.

BELLINGEN STREETSCAPE UPGRADE, NSW

PROJECT INFO: The Bellingen streetscape upgrade in NSW features 600m² quartz cobblestone.
BUILDERS: Bellingen Shire Council.

TILING CONTRACTOR: Kwik Kerb.
PRODUCTS SUPPLIED BY: Amber Coffs Harbour.
PRODUCTS USED: 3701 Fortified Mortar Bed, 254 Platinum Adhesive, PERMACOLOR® Grout

LIZARD LOG PARK BRIDGE, NSW

PROJECT INFO: 220m² of cobblestone laid with LATICRETE materials for the bridge at Lizard Log Park in Abbotsbury, NSW.
BUILDERS: Antoun Civil and Northrop Engineers.

TILING CONTRACTOR: Sam the Paving Man.

NORTH ROCKS SWIMMING POOL, NSW

PROJECT INFO: An indoor learn-to-swim pool in North Rocks, NSW, features Ezarri glass mosaic tiles installed with a range of LATICRETE materials led by the team from Trademark Pools.
TILING CONTRACTOR: Trademark Pools.
MATERIALS SUPPLIED BY: Europe Imports.

WARRANTY: LATICRETE 15 Year Pool Installation Warranty.
SANS SOUCI POOLS, NSW

PROJECT INFO: A commercial pool project in Sans Souci, NSW, features 2 pools with 1520m² of porcelain Serapool tiles.

WATERPROOFING CONTRACTOR: Troy Naylor.

TILING CONTRACTOR: Knew Bee Pty Ltd.

TILES SUPPLIED BY: The Pool Tile Company.

PRODUCTS USED: 226 Thick Bed Mortar, 3701 Mortar Admix, LATAPOXY® Moisture Shield, HYDRO BAN®, 254 Platinum Adhesive, LATAPOXY® 300 Adhesive, SPECTRALOCK® PRO Premium Grout, LATASIL™, LATASIL™ 9118 Primer.

WARRANTY: 25 Year Pool Installation Warranty.

RESIDENTIAL TOWNSVILLE POOL, QLD

PROJECT INFO: A residential pool in Townsville, QLD features 100m² of 600x600mm travertine.

TILING CONTRACTOR: Harries Rendering.


PRODUCTS USED: 226 Thick Bed Mortar, 3701 Mortar Admix, LATAPOXY® Moisture Shield, HYDRO BAN®, 254 Platinum Adhesive, SPECTRALOCK® PRO Premium, LATASIL™, LATASIL™ 9118 Primer.

WARRANTY: LATICRETE 15 Year Pool Installation Warranty.
CONGRATULATIONS - AWARD WINNING PROJECT

We are excited to share with you these award winning projects.

ADEPT POOLS

Congratulations to Adept Pools in NSW for taking out 2 National Awards at the SPASA National Awards of Excellence 2018!

Adept Pools received Gold for “Freeform Pool over $100,000” and Bronze for “In-ground Spa”, which were installed using the LATICRETE Pool, Spa and Fountain Tiling and qualified for a 15 Year LATICRETE Pool Installation System Warranty. Well done Adept Pools!

TUMUT LABYRINTH COMMUNITY PROJECT

Tumut in NSW had an octagonal stone labyrinth installed as a joint community project between the Rotary Club of Tumut and the Blakeney Millar Foundation in 2017. Dan & Dan Landscaping and Mark Paine Landscapes led the project which consisted of donated materials, including LATICRETE 211 Crete Filler Powder and 4237 Latex Additive. The project and installers recently received a silver excellence award from LNA Master Landscapers Association for ‘Commercial & Civil Construction $25,000 to $750,000’.

The Tumut Community Labyrinth for Peace, approximately 1200m², was installed to commemorate those who have served, and is a place for reflection, celebration and learning. To recognise the men and women of the Tumut district who served in times of war, the labyrinth features symbols from the conflicts throughout the stonework.

Well done to all those involved in this wonderful community project!
LATICRETE TRIVIA FACTS

Fun Fact – Did you Know?
The company changed its name from Product Development Company to LATICRETE International, Inc. in 1973.

Q1. True or False? LATICRETE still manufactures our original product — 4237 Latex Thinset Additive.
Q2. Name 3 different professions or trades that use or specify LATICRETE® products.
Q3. True or False? LATICRETE Australia provides a Lifetime Residential System Warranty.
GETTING SOCIAL with LATICRETE Australia

Thank you to all our followers for tagging us in your projects! It’s great to see where our products are being used and what projects you are working on. Keep on sharing and who knows, your project may just land up in our newsletter or in a Project Spotlight!
LATICRETE Australia will be closing in late December for year end inventory and the holidays.

**NO SHIPPING OR RECEIVING**
Monday, 17 December, 2018 due to year end stocktake

**BUSINESS & SHIPPING AS NORMAL**
Tuesday, 18 December 2018 (7am - 3.30pm)
Wednesday, 19 December 2018 (7am - 3.30pm)
Thursday, 20 December 2018 (7am - 12pm)

**ALL LOCATIONS WILL BE CLOSED FROM**
Friday, 21 December 2018

**ALL LOCATIONS WILL REOPEN**
Wednesday, 9 January 2019

Festive Season’s greetings